

ATTACHMENT I

Scope of Work

A. During Quarter 4, (April 1-June 30, 2017), the Florida Sports Foundation shall perform the following:

I. Provide grants designed to assist communities and host organization in attracting sport events with an emphasis on out-of-state economic impacts by providing the following deliverables:

A. Award 10 grants as evidenced by:

1. Copies of grant award letters
2. Copy of the FS's Board of Directors' meeting minutes indicating all approved grant awards

FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Bradenton Area Sports Commission
Attn.: Sean Walter, Director of Sports
One Haben Blvd.
Palmetto, FL 34221

Dear Sean:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grant:

\$15,000.00 for CONCACAF U15 Boys Championship

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

- **Read and sign both contracts and return both to FSF**
- **Make sure a certificate of insurance naming Florida Sports Foundation is in place and a copy is sent to FSF 15 days prior to the event.**
- **A post event report is required within 90 days of the event end date for disbursement and should include:**
 - Front and back copies of cancelled checks, or electronic funds transfers, from grantee to third party for reimbursable expenses.
 - An invoice supporting charges paid above.
 - Proof of exposure for FSF- photos of banners if available.

The post event report can be found and completed on our website at www.fsfgiants.com.

If you have any questions or concerns, please contact me at (850) 410-5288

Sincerely,



Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Broward County Conv. Ctr. Sports Dev.
Attn.: Carol Hudson, Director of Sports Development
101 NE 3rd Ave., Suite 100
Ft. Lauderdale, FL 33301

Dear Carol:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grants:

\$32,000.00 for AAU Taekwondo National Championships
\$ 7,500.00 for USTA National Boys/Girls 14s Clay Court Championships
\$15,000.00 for USA Volleyball High Performance Championships
\$10,000.00 for US Open Junior Judo Championships
\$24,000.00 for AAU Boys Basketball National Championships (11U - Division I & II)
\$ 3,600.00 for 2017 US Open World Martial Arts Championship
\$23,000.00 for North American Chinese Invitational Volleyball Tournament
\$ 4,000.00 for One Hockey Florida Faceoff Tournament

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Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Central Florida Sports Commission
Attn.: Jennifer Lastik, Vice President, Events
400 West Church St., Suite 205
Orlando, FL 32801

Dear Jennifer:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grants:

\$ 7,500.00 for NCAA DI Women's College Cup
\$20,000.00 for ECNL Florida
\$17,500.00 for Boys ECNL National Event
\$ 5,000.00 for USA Canoe Kayak | 2017 National Championship (SMG)
\$ 3,400.00 for USA Synchro | 2017 Masters Championship (SMG)

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Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Greater Miami CVB
Attn.: Jose Sotolongo, Director of Sports Tourism
701 Brickell Ave., Suite 2700
Miami, FL 33131

Dear Jose:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grant:

\$25,000.00 for 2017 ITF Seniors World Championships

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

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Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Halifax Area Advertising Authority
Attn.: Lori Campbell Baker, Executive Director
126 East Orange Ave
Daytona Beach, FL 32114

Dear Lori:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grants:

\$1,465.00 for Beach 5 Sand Soccer Series (SMG)

\$5,000.00 for NWCA Leadership Academy Annual Conference (SICA)

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

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Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Leon County Tourism Development, Visit Tallahassee
Attn.: Brian Hickey, Director of Sports
106 East Jefferson Street
Tallahassee, FL 32301

Dear Brian:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grant:

\$14,000.00 for USATF Junior Olympic Cross Country National Championship

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

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Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS FOUNDATION

May 18, 2017

Orlando/Orange County Convention & Visitors Bureau, Inc,
dba Visit Orlando
Attn.: Larry Henrichs, COO/CFO
6277 Sea Harbor Drive, Suite 400
Orlando, FL 32821

Dear Larry:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grant:

\$50,000.00 for 44th AAU Girls Jr. Nat'l Volleyball Championships

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

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Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Palm Beach County Sports Commission
Attn.: George Linley, Executive Director
1555 Palm Beach Lakes Blvd, #930
West Palm Beach, FL 33401

Dear George:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grants:

\$ 5,000.00 for United States Judo Association (USJA) Grassroots Judo™ Nationals

\$ 5,000.00 for Perfect Game World Wood Bat Assoc. WWBA World Championship

\$56,000.00 for National Hockey Festival

\$ 7,000.00 for National Association of Intercollegiate Athletics (NAIA) Men's Soccer National Championship

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Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Pasco County Sports Commission
Attn.: Consuleo Sanchez, Sports Marketing Coordinator
8731 Citizens Dr., Suite 340
New Port Richey, FL 34654

Dear Consuleo:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grant:

\$8,500.00 for 2017 TORHS 2Hot4Ice National Championship

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

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Sincerely,



Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Pinellas County through Visit St. Petersburg/Clearwater
Attn.: Sarah Kirchberg, Sr. Sports Bus. Dev. Mgr.
8200 Bryan Dairy Rd., Suite 200
Largo, FL 33777

Dear Sarah:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grant:

\$40,000.00 for USA Softball Gold National Championship

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

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Sincerely,



Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

May 18, 2017

Polk County, a political subdivision of the State of Florida
Attn.: Marc Zimmerman, Sr. Sales & Events Mgr.
2701 Lake Myrtle Rd
Auburndale, FL 33823

Dear Marc:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grant:

\$7,500.00 for National Presidents Cup

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

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Sincerely,



Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS FOUNDATION

May 18, 2017

Sarasota County Sports Commission
Attn.: Rob Wells, Director of Sports
1777 Main St., Suite 302
Sarasota, FL 34236

Dear Rob:

We are pleased to inform you that the Florida Sports Foundation Board of Directors has approved the following grants:

\$10,000.00 for 2017 Wilson Premier Championship East (2019 Grads)

\$13,000.00 for USA Volleyball Beach Junior Tour Championship

Please accept the amount of this conditional award by signing and returning both copies of the enclosed contract agreements to my attention within thirty (30) days. A checklist is provided below for your convenience.

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Sincerely,



Lisa Kirkland OSteen
Director of Marketing



FLORIDA SPORTS

F O U N D A T I O N

Grant Committee Call Minutes

Conference Call
US Toll Free Phone Number: 1-888-670-3525
Participant Passcode: 656-578-0871 then #

MAY 2, 2017 AT 10:00AM EST
MINUTES

Sunshine Guidelines & Public Record Notice

The Florida Sports Foundation held this meeting and operated in compliance with the Government in the Sunshine Guidelines and Florida Public Records Laws. This meeting was posted and open to the public.

Welcoming, Introductions, and Roll Call

Welcoming and Introductions:

Grant Committee Chairman, Bill Wickett, welcomed everyone, including the Florida Sports Foundation grant committee members, guests, and staff to the grant committee conference call.

Roll Call:

Members Present: Bill Wickett, Rick Hatcher, Joanne Fava, Pam Dana, Michael Forde

Florida Sports Staff: Lisa O'Steen, Elissa DiCampi, Charlotte Cowen

Enterprise Florida Staff: Nathan Edward, Scott Fennell

Grants Discussion/Approval

Regional Grants Discussion/Approval

The FSF Grant Committee reviewed (24) Regional Grant Applications received through the April 10, 2017 deadline.

The Chair explained that the 44th AAU Girls Jr. Nat'l Volleyball Championships, June 14-26, 2017, grant #1, will take place prior to July 1st, per grant policies, therefore a special vote needs occur in order to approve this grant.

The Chair asked for a motion to allow Visit Orlando & Orange County Convention Center to apply for a grant for the 44th AAU Girls Jr. Nat'l Volleyball Championships, June 14-26, 2017 this quarter.

Motion Moved:	Joanne Fava	Seconded:	Pam Dana
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The motion was moved, seconded, and approved unanimously.

Chair asked for any public comments and then called for a motion to accept and approve the submitted (24) Regional Grant Applications.

Motion Moved:	Joanne Fava	Seconded:	Rick Hatcher
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The motion was moved, seconded, and approved unanimously.

Small Market Grants Discussion/Approval

FLORIDA SPORTS

F O U N D A T I O N

The FSF Grant Committee reviewed the (3) Small Market Grant Applications submitted.

Chair asked for any public comments and then called for a motion to accept and approve the submitted (3) Small Market Grant Applications.

Motion Moved:	Joanne Fava	Seconded:	Rick Hatcher
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The motion was moved, seconded, and approved unanimously.

SICA Grant Discussion/Approval

The FSF Grant Committee reviewed (2) SICA Grant Applications received.

Chair asked for any public comments and then called for a motion to deny the submitted (2) SICA Grant Applications.

Motion Moved:	Joanne Fava	Seconded:	Rick Hatcher
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The motion was moved, seconded, and approved unanimously.

Public Comments

FSF Staff, Lisa O'Steen, asked for any Public Comments at this time. There were no comments.

With no further business to come before the meeting, the meeting was, on motion duly made (*Joanne Fava*) and seconded (*Rick Hatcher*), **ADJOURNED**.

FLORIDA SPORTS

F O U N D A T I O N

Board of Directors Meeting Call

Conference Call

US Toll Free Phone Number: 1-888-670-3525

Participant Passcode: 656-578-0871 then #

MAY 18, 2017 AT 10:00AM EST

MINUTES

Sunshine Guidelines & Public Record Notice

The Florida Sports Foundation held this meeting and operated in compliance with the Government in the Sunshine Guidelines and Florida Public Records Laws. This meeting was posted and open to the public.

Welcoming, Introductions, and Roll Call

Welcoming and Introductions:

FSF Staff, Lisa O'Steen, welcomed, including the Florida Sports Foundation board members, guests, and staff to the May Board Meeting.

Roll Call:

Members Present: Rick Nafe, Jeff Mielke, Patrick Lawlor, Rick Hatcher, Jarred Diamond, Pamela Dana, Joanne Fava, Caleb Quaid, Bill Wickett,

Absent: Renato Reis, Michael Forde, Cheryl Coxwell, Megha Parekh, Claude Delorme, Jack Peter, Marcus Bach-Armas, Sean McCaffrey, Cindi Bonner

Florida Sports Staff: Lisa O'Steen, Elissa DiCamppli, Charlotte Cowen

Enterprise Florida Staff: Nathan Edward, Scott Fennell, Mike Grissom

Department of Economic Opportunity: Elizabeth Walker

FSF Staff, Lisa O'Steen, then introduced Bill Wickett, Grant Committee Chairman.

Grants Discussion/Approval

Grant Committee Chairman, Bill Wickett gave an update on the FSF grant programs and proceeded with the grants discussion.

Regional Grants Discussion/Approval

The Board of Directors reviewed (24) Regional Grant Applications received through the April 10, 2017 deadline. All of the grant applications were submitted to the board for approval. The (24) Regional Grant applications submitted for approval would total \$420,100 in awards and are expected to generate over \$110M in out of state economic impact, and welcome over 173K visitors to the state of Florida.

The Chair explained that the 44th AAU Girls Jr. Nat'l Volleyball Championships, June 14-26, 2017, grant #1, will take place prior to July 1st, per grant policies, and therefore a special vote needs occur in order to approve this grant.

The Chair asked for a motion to allow Visit Orlando & Orange County Convention Center to apply for a grant for the 44th AAU Girls Jr. Nat'l Volleyball Championships, June 14-26, 2017 this quarter.

FLORIDA SPORTS FOUNDATION

Motion Moved:	Rick Nafe	Seconded:	Rick Hatcher
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The motion was moved, seconded, and approved unanimously.

Chair asked for any public comments and then called for a motion to accept and approve the submitted (18) Regional Grant Recommendations.

Motion Moved:	Joanne Fava	Seconded:	Rick Hatcher
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The motion was moved, seconded, and approved unanimously.

Note:

Lawlor, Abstained from Voting on #3, 17, 19, 20

Diamond, Abstained from Voting on #18

Fava, Abstained from Voting on #4, 11

Therefore a quorum is met on each grant.

Small Market Grants Discussion/Approval

The (3) Small Market Grant Applications would total \$9,800 in awards and are expected to generate over \$925K in out of state economic impact, and welcome over 1K visitors to the state of Florida. The Board discussed all small market grants voted based on the Grant Committee Recommendations.

Chair asked for any public comments and then called for a motion to accept and approve the submitted (3) Small Market Grant Recommendations.

Motion Moved:	Jeff Mielke	Seconded:	Patrick Lawlor
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The motion was moved, seconded, and approved unanimously.

Note:

Therefore a quorum is met on each grant.

SICA Grant Discussion/Approval

The (2) SICA Grant Applications would total \$6,375 in awards and allow for great exposure for the Sports Industry in the state of Florida. The Board discussed the SICA grant application and agreed that grant #28, Professional Association of Athlete Development Specialists (ADS), June 6-8, 2017 does not fit the criteria to receive a SICA grant.

Chair asked for any public comments and then called for a motion to deny grant #28 and approve grant #29.

Motion Moved:	Jeff Mielke	Seconded:	Rick Hatcher
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The motion was moved, seconded, and approved unanimously.

Therefore a quorum is met on each grant.

Public Comments

FSF Staff, Lisa O'Steen, asked for any Public Comments at this time. There were no comments.

With no further business to come before the meeting, the meeting was, on motion duly made (*Pam Dana*) and seconded (*Jeff Mielke*), **ADJOURNED.**